FORRESTER®

Microsoft 365 And Surface: Better Together

Forrester's analysis found the following three-year financial, productivity, and employee experience impacts for Microsoft 365 with Surface.

MICROSOFT 365 AND SURFACE SAVES YOU TIME

 HOURS SAVED PER WEEK FOR COMMON TASKS:

5 hours

Microsoft 365 on Surface

2 hours

Microsoft 365 on non-Surface devices

ADDITIONAL TIME SAVED FOR HIGHLY-MOBILE USERS:

+4 hours

Microsoft 365 on Surface

+2 hours

Microsoft 365 on non-Surface devices

TOTAL TIME SAVED FOR HIGHLY-MOBILE USERS:

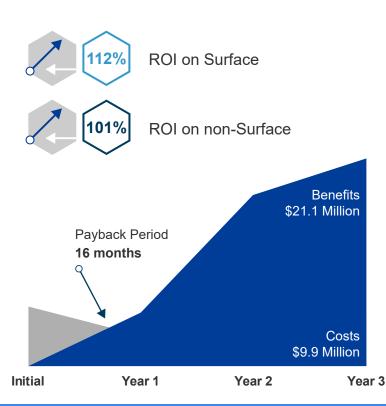
9 hours

Microsoft 365 on Surface

4 hours

Microsoft 365 on non-Surface devices

INCREASES ROI BY 11%



IMPROVES THE EMPLOYEE EXPERIENCE



Agree that M365-powered Surface devices improves employee retention.



Agree that M365-powered Surface devices improves employee satisfaction.



Agree that M365-powered Surface devices position their organization as a top employer.



This document is an abridged version of a case study commissioned by Microsoft titled, "Maximizing Your ROI From Microsoft 365 Enterprise With Microsoft Surface", May 2018.

Productivity Benefits Of Using Microsoft 365 On Surface

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Forrester's analysis of survey responses and customer interviews found the following three-year financial impact and productivity gains for Microsoft 365 with Surface.

DRIVING PRODUCTIVITY WITH MICROSOFT 365 AND SURFACE

"Microsoft 365-powered Surface devices have greatly eased access to critical information and content in the field, improving our sales function and helping us drive growth."

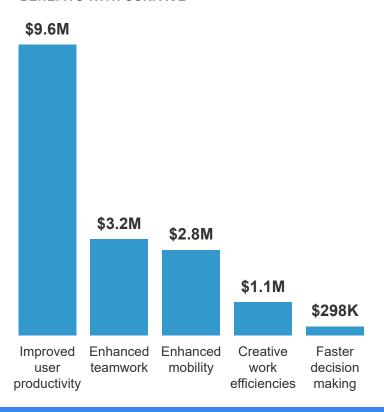
Survey respondent

16 month PAYBACK

\$7,420 NET PRESENT VALUE (NPV)

PER USER

THREE-YEAR FINANCIAL VALUE OF PRODUCTIVITY BENEFITS WITH SURFACE



WORKER PRODUCTIVITY IMPROVEMENTS AS A PERCENT OF THE AVERAGE 40-HOUR WORK WEEK



Workers gained nearly five hours of weekly productivity gains on common tasks and processes.



Enhanced teamwork capabilities saved workers over three hours per week.



Enhanced mobility and secure access saved mobile workers over four hours per week.



Streamlined creative tasks saved creative workers 27 minutes per day.



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Modern Management Of Microsoft 365 And Surface

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Forrester's analysis of survey responses and customer interviews found the following benefits for security and IT device management using Microsoft 365 with Surface.

"We used to provision applications and configure devices and security settings at the device level. Now, with Microsoft 365 and Surface, this process is very simple. We can configure, monitor, and enable or disable features remotely from a centralized point of control."

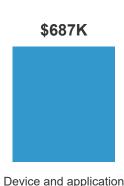
Managing director, financial services



THREE-YEAR FINANCIAL VALUE OF MODERN MANAGEMENT BENEFITS







Device and application provisioning savings

\$151K

Reduction in help desk calls

DEVICE AND APPLICATION PROVISIONING SAVINGS

2.5 hours per application

Reduced application provisioning labor

25 minutes per device

Reduced configuration and deployment labor

ADDITIONAL SECURITY AND IT BENEFITS



Reduction in help desk calls for password resets.



Reduction in security breach costs.



Reduction in annual security breaches volume.



Reduction in device and application performance tickets.



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